

Townsend Quarterly Sales Stats w/9 month Y-T-D

Town	Quarter	Year	Ave. List Price	Ave. Sale Price	% LP/SP	Med. SP	DOM	# of Units Sold	# of Act. Listings	Months of Inventory	
Townsend	March	2005	301,375	296,765	98%	283,450	112	20	44	6.6	
		2006	327,462	323,595	99%	289,000	152	21	61	8.7	
		2007	328,720	316,360	96%	278,000	179	15	83	16.6	
		2008	290,100	278,291	96%	253,250	218	16	65	12.4	
		2009	225,288	218,353		233,500	188	17	64	11.3	
		2010	268,947	261,850		249,900	135	17	73	13.0	
		2011	218,708	210,792		228,000	289	12	57	14.2	
		2012	230,613	222,150	96%	214,950	152	8	45	17.0	
		2013	204,717	200,821	98%	207,000	162	12	30	7.5	
		2014	237,276	228,195	95%	219,900	143	17	36	6.4	
		2015	245,689	240,676	97%	226,900	168	19	27	4.2	
		June	2005	315,776	308,006	98%	304,900	132	35	52	4.4
			2006	317,610	314,150	99%	302,000	198	20	88	13.3
			2007	291,312	282,729	97%	270,000	118	34	93	8.4
			2008	275,465	267,755		267,300	173	20	82	12.3
	2009		265,993	258,891		253,000	252	15	63	12.6	
	2010		244,500	236,222		225,000	140	23	82	10.7	
	2011		216,931	209,150		214,000	135	16	66	12.4	
	2012		239,690	226,325		205,000	128	20	63	9.5	
	2013		233,707	225,238	96%	235,000	224	21	48	6.8	
	2014		234,615	228,037	97%	229,565	154	20	63	9.5	
	2015		277,004	268,667	97%	272,500	138	43	29	2.0	
	Sept.		2005	326,045	320,169	98%	303,900	73	40	61	4.5
			2006	332,168	325,524	98%	290,000	182	19	93	14.7
			2007	297,865	289,603	97%	267,500	129	31	85	8.3
			2008	293,632	283,274	96%	257,000	178	22	95	12.7
		2009	253,372	250,004	99%	246,000	139	18	83	13.8	
		2010	193,564	189,182	95%	215,000	171	11	66	18.3	
		2011	244,946	238,802	97%	232,000	191	27	68	7.5	
		2012	231,494	221,337	95%	217,000	174	17	60	10.7	
		2013	228,950	222,032	96%	224,750	128	38	39	3.0	
		2014	243,574	240,614	98%	239,200	92	36	62	5.1	
		2015	274,531	265,050	96%	267,500	87	26	36		
		Dec.	2005	329,033	323,100	98%	302,450	126	12	58	14.5
			2006	321,971	310,776	96%	298,500	179	24	77	9.6
			2007	310,943	298,638	96%	292,500	156	16	76	14.3
			2008	279,471	273,568	98%	275,000	133	14	68	14.5
	2009		250,997	249,358		224,000	153	19	64	10.1	
	2010		168,700	153,050		139,500	216	10	45	13.6	
	2011		235,944	231,319		219,750	204	16	48	9.0	
	2012		226,341	216,548	93%	192,450	180	22	41	5.6	
	2013		271,871	262,014	97%	233,500	183	24	26	3.2	
2014	242,759		236,470	97%	233,950	139	28	37	3.9		
Town	Jan-Sept		2004	318,862	312,294	98%	285,000	102	77	57	6.7
			2005	317,068	310,761	98%	298,000	103	95	61	5.8
			2006	325,668	321,058	99%	290,500	177	60	93	14.0
			2007	300,865	291,699	97%	270,000	133	80	85	9.6
			2008	286,393	276,548	97%	255,750	188	58	95	14.8
		2009	247,610	241,909	98%	238,500	202	50	83	15.0	
		2010	241,663	234,619	96%	226,900	145	51	66	11.7	
		2011	231,072	224,065	97%	225,000	196	55	68	11.1	
		2012	234,980	223,698	95%	214,900	150	45	60	12.0	
		2013	226,261	219,395	96%	224,500	162	71	39	5.0	
		2014	239,653	234,276	97%	232,500	121	73	62	7.6	
		2015	269,012	260,863	97%	265,000	129	89	36		